

Job Description

Title: Issuer Engagement Manager

Location: Remote, ideally based in APAC region, but Australia, Europe and Africa will also be considered.

Terms: Full time - 6 months fixed term with intention to turn permanent

Annual salary: £45,000 to £50,000 (subject to experience)

Note: local cost of living and other relevant factors will be considered in final salary offer

Be part of something big from the ground up

The Blue Bond Accelerator (BBA) is building the market for blue bonds to unlock billions in ocean-positive finance - addressing some of the most urgent challenges of our time: ocean health, climate resilience, and vibrant coastal livelihoods. As a newly formed, fast-growing initiative, we offer a rare opportunity to help shape the future of ocean finance at scale. We're in start-up mode, which means we're building as we go - so we're looking for exceptional, mission-driven professionals who thrive in dynamic, entrepreneurial environments. If you're excited by the chance to deliver real-world impact while helping build a globally significant organisation from the ground up, we want to hear from you.

About us

The BBA exists to accelerate the issuance of credible blue bonds by sovereign and corporate issuers globally. We build pipelines, boost ambition, elevate integrity, convene stakeholders and provide technical and market expertise to scale the use of blue bonds as a key solution for ocean and climate resilience. Launched in January 2025, the BBA is an exciting and growing initiative currently supported by a dedicated team of five part-time teammates. This position—one of our very first full-time roles—offers a rare opportunity to help shape not only your own role, but the future direction of the organisation as a whole.

About the role

Reporting to the Director of Market Engagement and Partnerships, the Issuer Engagement Manager will play an essential role in growing the blue bond market. You'll play a key role in shaping a strong and diverse pipeline of credible blue bond issuers, with a particular focus on Small Island Developing States (SIDS) and Least Developed Countries (LDCs). Whether it's supporting issuers to design compelling, high-integrity blue bonds or helping align these opportunities with investor expectations, your work will directly contribute to driving capital toward the communities and ecosystems that need it most.

This is a unique role for someone who is willing to roll up their sleeves and bring their combination of relationship management skills and technical understanding of finance, policy, and ocean-related development. As the organisation grows the potential for this role to grow in terms of scope and responsibility, is high.

Key Responsibilities

- Build and manage a dynamic pipeline of issuance opportunities

- Drive the adoption of global best practices (e.g. ICMA's GSS+ Principles, ASEAN Standards) from early-stage project scoping to framework development, issuance, and post-issuance reporting.
- Lead the development and execution of market-building strategies for sovereign and sub-sovereign issuers, focusing on high-integrity, labelled instruments like Blue, Sustainability-Linked, and Blue Transition Bonds.
- Coordinate the development of toolkits, enabling frameworks, and awareness-building initiatives to scale issuer readiness and capacity.
- Mobilize local expertise and implementation partners to deliver demand-responsive, hands-on support to potential issuers and accelerate credible issuance.

At times, you will be asked to engage in activities that fall beyond your job description.

Person specification

Essential experience and skills

- ≥ 7 years' relevant experience in finance, ocean/climate, or public- / private-sector engagement.
- Strong understanding of sustainable bond issuance, including project selection and technical screening criteria.
- Deep knowledge of sustainable-finance taxonomies and frameworks (international, regional, national), especially those issued by ASEAN regulators.
- Proven local networks and ability to mobilise expertise in APAC region.
- Excellent written and spoken English.
- Strong interpersonal, engagement, analytical and multitasking skills; detail-oriented, hands-on and pragmatic.

Desirable experience and skills

- Demonstrated research or direct involvement in developing / implementing sustainable-finance taxonomies.
- Previous work with multilateral development banks, sovereign issuers and/or familiarity with emerging-market initiatives.
- Fluency in one or more other languages spoken in the APAC region

Attributes we value

- A collaborative, proactive working style.
- Ability to thrive in ambiguity and a fast-moving environment.
- Commitment to the mission of advancing ocean and climate solutions.

What we offer

- A unique opportunity to help shape a high-impact global initiative.
- A dynamic and flexible working environment.
- Competitive salary, pension contribution, 4 weeks annual leave and other benefits.

- The chance to work alongside leading ocean, climate, and finance experts.

How to apply

Candidates must be eligible to work in the country they choose to live in. The Blue Bond Accelerator cannot sponsor any visa applications.

Please upload your CV, a short cover letter explaining why you are interested in the role and provide answers to the questions included in [our recruitment portal here](#).

The closing date for applications is August 14th with interviews taking place in September. Note, applications will be assessed on a rolling basis up until the closing date.

Before you apply

We'll only use the information you provide to process your application. By uploading your CV and covering letter, you are permitting the BBA to use the information you have provided for recruitment purposes.